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Business Development Manager
HEALTH - Strategic Projects

Horizon 2020 Health Summit-IIS La Fe Valencia, 12 de Diciembre de 2017





Leitat is the brand of the Acondicionamiento Tarrasense institution, a private and non-profit organization. It is recognized by the Catalan Government and by the Spanish Ministry of Science and Innovation.

Mission

Create and transfer economic, social and sustainable value to companies and entities, through research and technology processes.

Vision

Be an acknowledged technological partner in the sector, creating a corporate culture that enables sustainable growth and efficiency of actions.

Values

- Commitment
- Global Perspective
- Customer orientation
- Confidentiality
- Independence
- Dynamism
- Talent





Main figures 2016

240 professionals

260 R&D Projects

14 Nationalities

Promoting collaboration with organizations

52 Spanish / 41 International

16,5 million € revenue

Customer loyalty >97%

3 patents









Main figures 2016



56 H2020 Projects

12 GAP

15 Coordinated Projects

~ 20 million € Funding



















Location



Barcelona



Vilanova del camí



Science Park of Barcelona



Vall d'Hebron Hospital Barcelona



La Fe Hospital Valencia



Santiago de Chile





Business Units

ENERGY & ENGINEERING

30 researchers 40 european projects 13 research contracts E+E

ACM

INDUSTRIAL & SOCIETAL INNOVATION

APPLIED
CHEMISTRY
& MATERIALS

50 researchers49 european projects62 research contracts

CE

CIRCULAR ECONOMY

35 researchers 57 european projects 20 research contracts STA

ADVANCED TECHNOLOGICAL SOLUTIONS

H&B

HEALTH & BIOMEDICINE

20 researchers
17 european projects
41 research contracts









HEALTH & BIOMEDICIME

Pharma · Food · Hospitals · Cosmetics · Veterinary

SECTORS

NUTRITION & FOOD SCIENCES

SKIN HEALTH & COSMETICS

CELL CULTURE DIAGNOSIS

IN VIVO

THERAPY

REGENERATIVE

MEDICINE

METABOLOMICS

& BIOANALYTICS

ONCOLOGY & ANGIOGENESIS

> **DIAGNOSIS & BIOSENSORS**

ANTIBODY & ENGINEERING







BETTER GENITOURINARY CANCER DIAGNOSIS

ABOUT GLAM

Diagnosis and therapy monitoring

GLAM develops an innovative device for personalized diagnosis and therapy monitoring for genitourinary cancers.

Photonic biosensors

GLAM develops an integrated device based on novel labelfree photonic biosensors with ultra-sensitivity, simplicity of use, portability, multiplexing and low cost.

Laser microring

GLAM capitalizes on the unprecedented sensitivity achieved using laser microring resonators to detect key biomarkers in tumor development and treatment.



www.glam-project.eu

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Month 0 Month 48

ACHIEVEMENTS:

- GLAM consortium already designed and generated the first prototypes of microring structures
- Antibodies have already been functionalised to the new microring structures
- Patient recruitment has started to collect urine samples
- Preliminary preclinical proof of principle with a soluble biomarkers (10) and its corresponding detecting antibody.
- Several aspects related to technical documentations are already implemented by all the consortium partners which will serve as the regulatory basis for the CE Certification and ISO 13485



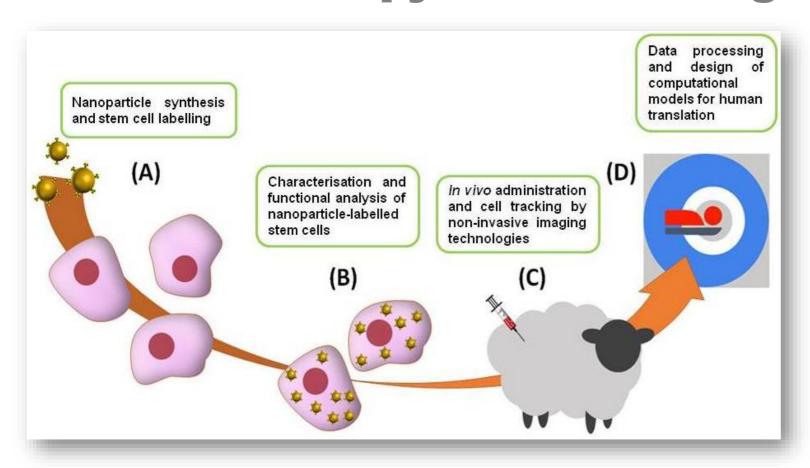








Multimodal nanoparticles for structural and functional tracking of stem cell therapy on muscle regeneration



The main goal of nTRACK is to develop a safe, scalable and highly sensitive multimodal cell nanoimaging agent ready for first in humans. The nTRACK approach will enable non-invasive whole body monitoring, longitudinal and quantitative discrimination living stem cells in humans using CT, MRI and PET, simultaneously.













NANOMATERIALS TECHNOLOGY LTD











ENERGY & ENGINEERING BUSINESS UNIT

Transport - Construction - Packaging - Health



SMART SYSTEMS



LOW CARBON ENERGY TECHNOLOGIES LOW CARBON **ENERGY**

> **INDUSTRIAL INNOVATION**

ADVANCED PRODUCTS

INDUSTRY 4.0 DIGITALIZACION

FUTURE

TRANSPORT

NDUSTRIALIZATION SUPPORT

DESIGN & DEVELOPEMENT

TECHNOLOGICAL INTEGRATION & PRODUCT DE DEVELOPMENT

ROBOTICS AUTOMATION







TECHNOLOGICAL RESEARCH

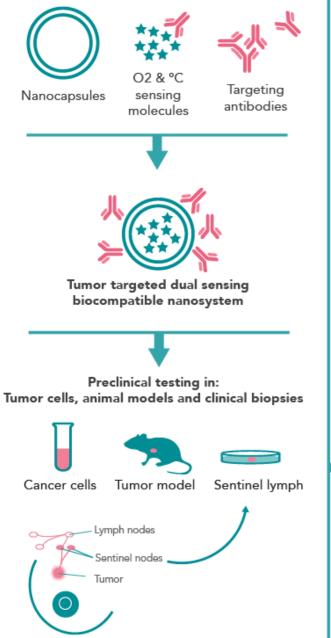


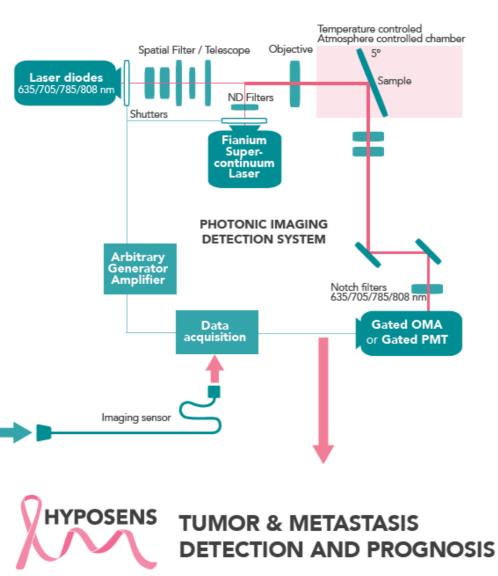






Minimally invasive system for faster, simpler and cheaper detection of breast cancer metastasis

























OVERVIEW

Our breakthrough research will focus on the development, pre-clinical and clinical validation, and industrial demonstration of a unique all optical cancer prognostic system that will determine presence of cancer cells in the breast lymph nodes and characterize them, which correlates with presence of metastasis and bad prognosis.

The HypoSens imaging system is strategically designed to offer a minimally invasive alternative to the SLNB process with no surgery required. The device is an affordable, accurate, easy to use prognostic solution for clinicians towards, once validated, more accurate and fast diagnosis and personalised treatment options.

WHY USE THIS SYSTEM?

Label-free: The photonics system uses tumour targeted nano-confined sensors for intracellular temperature and oxygen sensing.

Non-invasive: HypoSens does not require surgery to test the lymph node status.

Fast: HypoSens will produce results in real-time.

Accurate: The nano-confined sensor particles will be able to monitor both temperature and dissolved oxygen. Coupling the nano-sensors with target antigens ensures the proper identification of the targeted tumour cells.

Safe: The prognosis system does not release any ionising radiation.

Affordable: Due to the compact nature of the imaging system, the development of HypoSens will result in a decrease in the diagnostic costs associated with metastatic breast cancer.

Simple: The device will incorporate a "plug and play" architecture which will render it easy to operate.

Health Care and Ageing Society

Partners |

- Philips Medical Systems Nederland B.V.
- Saplens Steering Brain Stimulation B.V.
- Universitair Medisch Centrum Utrecht
- Stichting Kempenhaeghe
- Technische Universiteit Eindhoven.
- Stmicroelectronics Srl.
- Politecnico di Torino
- Universita Degli Studi di Pavia
- Universita Degli Studi Roma Tre
- Universita Degli Studi di Firenze
- Alt Austrian Institute of Technology Gmbh
- Guger Technologies Og
- Plessey Semiconductors Limited
- University of Sussex
- The Magstim Company Ltd.
- Institut Mikroelektronickych Aplikaci s.r.o.
- Vvsoké Učení Technické v Brne.
- Acondicionamiento Tarrasense Associación
- G.Tec Medical Engineering Spain
- Fraunhofer-Gesellschaft zur Foerderung Der Angewandten Forschung e.V
- Mr Comp Gmbh
- Potydiagnost Gmbh

Project co-ordinator:

Mark van Helvoort, Philips

Key project dates:

- Start: 01.06.2013.
- Finish: 31.3.2016

Countries involved:

- Austria
- Czech Republic
- Germany
- Italy
- □ Spain
- The Netherlands
- United Kingdom

Total budget:

□ € 19.9 million





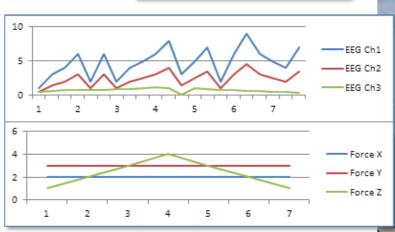
DeNeCor

Devices for NeuroControl and NeuroRehabilitation

Aging of population results in an increased incidence of neurological diseases. Often, several diseases may affect the same patient, and the diagnosis techniques or the therapy for one may be incompatible with the techniques needed to address the other one.

The objective of the ENIAC JU project DeNeCor is to demonstrate the coexistence by design between implanted neuromodulation therapy devices and key diagnostic systems.















APPLIED CHEMISTRY & MATERIALS BUSINESS UNIT

Packaging - Transport - Cosmetic - Industry

SECTORS







RAW MATERIALS SYNTHESIS

- Organic
- **Polymer**
- Carbon
- **Nanomaterials**
- Interfacial chemistry

FORMULATION

- Coatings & inks
- Composites
- Cosmetics
- Detergents & Cleaners
- Lubricants

PROCESSING & VALIDATION

- Cleaning & Washing
- Coating & Printing
- Polymer **Transformation**
- Filtration & Separation









RESOrbable Ceramic Biocomposites for Orthopaedic and Maxillofacial Applications

The RESTORATION project aimed to develop resorbable bioceramic composite materials for three main applications:

- Osteoarthritis: The project develops functionally gradient bioceramic composite plugs for osteochondral applications.
- · Vertebroplasty and Kyphoplasty: a new generation of vertebral cements with appropriate biological, mechanical and rheological properties are being developed.
- Maxillofacial Fracture Fixation: the project develops new bioceramic composites, which will possess sufficient stiffness and strength to protect and support the broken bone.

RESTORATION is a collaborative project targeted to SMEs. It applies knowledge of materials science, mechanical response, processing, clinical delivery and subsequent biological interaction in order to develop new bioceramic products for five research led SMEs partner companies







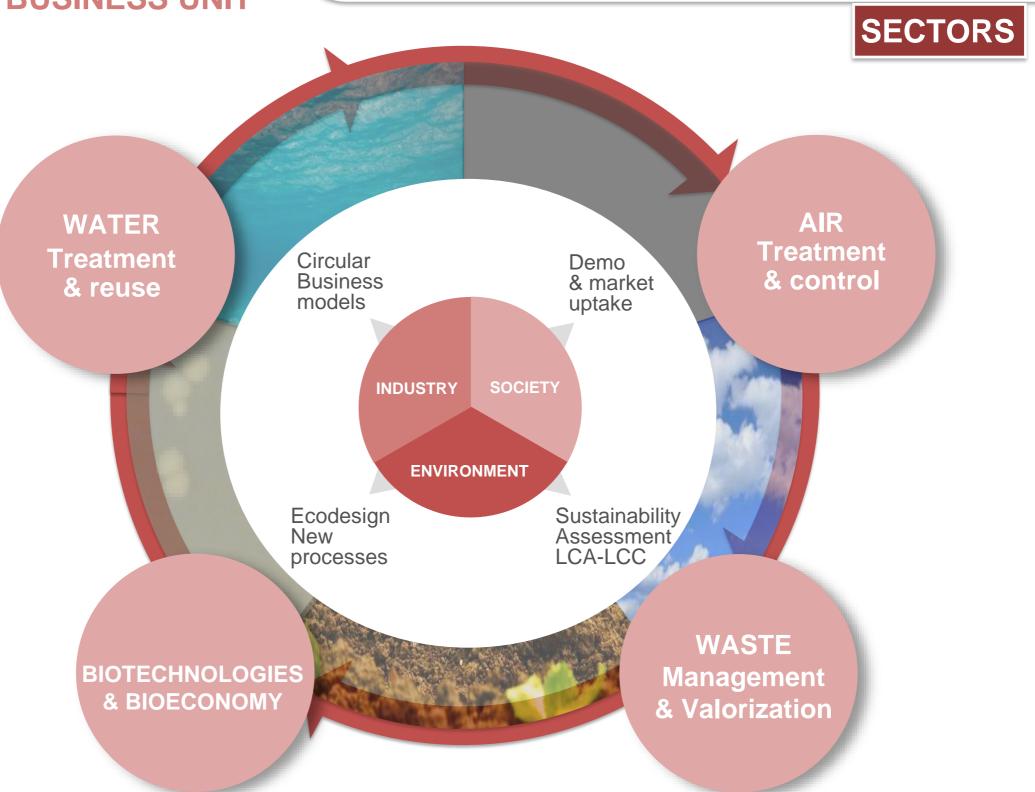




CE >

CIRCULAR ECONOMY BUSINESS UNIT

Biotech - Food/Feed - Agriculture - Environment

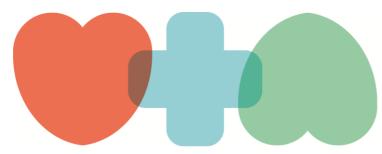












BOHEALTH

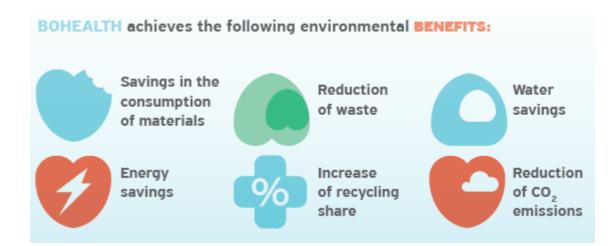
BOOSTING HEALTH SECTOR TO REDUCE ITS ENVIRONMENTAL IMPACT USING AN INNOVATIVE DECISION-MAKING PROCESS BASED ON LIFE CYCLE ASSESSMENT METHODOLOGY (LCA) AND LIFE CYCLE COSTING (LCC)



BOHEALTH develops a web tool for decision making process that will contribute to environmental and economic improvement of health centres taking into account the whole life cycle.

BOHEALTH analyses the environmental impacts of health centres and identifies best available technologies to improve them.



















CIMULE Centre per a la Integració de la Medicina i les Tecnologies Innovadores













COLLABORATION MODEL: FLEXIBILITY

Best solution to meet your needs

JOINT INITIATIVES

CENTRE OF EXCELLENCE

EXCLUSIVE R&D LABS

GRANTED PROJECTS

CONTRACTS

1500 customers 97% customer loyalty

Leitat

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